

How is Business?

Area Wide

MLS Year to date through October 2008

	October 2008	October 2007	Percent Change
Homes			
Sold	1,349	1,565	-13.80%
Total Dollars (000)	676,947	915,328	-26.04%
Average \$	501,814	584,874	-14.20%
Days on the Market	141	113	24.78%
% of list	93.00	94.00	-1.06%
Current Inventory	2,755	2,840	-2.99%
Villas			
Sold	445	595	-25.21%
Total Dollars (000)	173,940	226,044	-23.05%
Average \$	390,876	379,906	2.89%
Days on the Market	170	89	91.01%
% of list	93.00	94.00	-1.06%
Current Inventory	1,254	1,401	-10.49%
Homesites			
Sold	178	316	-43.67%
Total Dollars (000)	51,625	97,646	-47.13%
Average \$	290,029	309,007	-6.14%
Days on the Market	193	180	-50.00%
% of list	90.00	91.00	-1.10%
Current Inventory	1,770	1,737	1.90%
Total			
Sold	1,972	2,476	-20.36%
Total Dollars (000)	902,512	1,239,018	-27.16%
Average \$	457,663	500,411	-8.54%
Days on the Market	152	116	31.48%
% of list	93	94	-1.00%
Current Inventory	5,779	5,978	-0.033289

Current Inventory per LINX data - not book